**Joint Service Prime Vender Program Information**

**Once I become a JSPVP Member, is There Ongoing Support from the JSPVP Team?**

**A** - Absolutely! You have a dedicated team to field questions and troubleshoot any issues related to your Prime Vendor ranging from order guide training and facilitating product ‘cuttings’ with specific manufacturers to ensuring proper product quality, product availability & fill rates, delivery scheduling, timely credits…etc.

If you have any questions or suggestions, please don’t hesitate to contact Brad Puterbaugh, the JSPVP Field Liaison Action Officer, at 210.233.8177 or email [**Brad.A.Puterbaugh.naf@mail.mil**](mailto:Brad.a.Puterbaugh.naf@mail.mil) at your convenience.

**What’s in the JSPVP for My Activity?**

**A** - The JSPVP is designed to maximize aggregate Army and sister-service member buying power by combining all Garrison purchasing volumes to negotiate lower prices with manufacturers. If your operation is not currently participating in the JSPVP, here are the benefits you could be enjoying along with the 1745+ foodservice operations who are & why it’s a no-brainer:

* **Aggressively Negotiated Prime Vendor Margins/Mark Ups –** Pricing is very assertively arbitrated and historically averages between 13-17% less than ‘street’ pricing.
* **Access to National Product Consolidation Program (NPCP) Pricing –** The NPCP is a purchasing initiative within the JSPVP designed to leverage the volume of our most heavily purchased items, based on dollar and case volume, to obtain the best possible pricing for the benefit of our Service Members and Families. By focusing our purchasing power on fewer manufacturers and items, manufacturers will offer lower per case/per pound prices. The totality of the items in the NPCP is extensive and include trash bag liners, Greek yogurt, pork products, chicken products, ground beef/hamburgers, breads/rolls/buns, paper products…etc.
* **Access to Manufacturer Deviated Pricing & Rebates –** Once a member, there are over 42,000 specially negotiated priced items from over 185 manufacturers in the program, with very substantial savings to be gained in nearly every commodity category. All of these items are easily accessed in user-friendly files on the [**JSPVP Webpage/Blog**](http://imcomacademy.com/JSPVP/blog/)**.**
* **Opportunity Buys –** Prime Vendors will often alert you to overstock or special buys that, when wisely negotiated and applied, can save you additional money.
* **Current & Archived Monthly JSPVP Newsletters & Blog Updates –** Once a member, you’ll also receive monthly JSPVP Food & Beverage Intelligence Newsletters & Blog Updates emailed to you that are packed with up-to-date MWR commodity news, the most current F&B trends, cost saving measures, operational insights, programming ideas & guest service features. These are excellent resources for F&B managers seeking to improve all facets of their operation’s performance, and you won’t find this kind of MWR Business F&B specific information anywhere else!

**Is the JSPVP Mandatory?**

**A** - Yes, all US Army Family Morale Welfare and Recreation Business Operations actively participate in the Joint Services Prime Vendor Program and the NPCP, driving down prices for the benefit of the entire community of Garrisons worldwide. The JSPVP monitors Army Garrison purchases to ensure participation in the NPCP program, which in turn ensures that we can negotiate the best prices possible on behalf of all participants. The Prime Vendors are also monitored to ensure that their services and pricing are in compliance with contracted agreements through price verification as well as monitoring, collection and management of manufacturer deviated pricing and rebates.

**Is My Activity Eligible to Participate in the JSPVP?**

**A** - If you have an MWR food-service operation or business facility that contains a food-service activity belonging to the Army, it is compulsory to participate in this cost-saving program. Other DoD NAF MWR food-service operations or business facilities that contain a food-service activity are also eligible to participate in the program. Current participating branches include the Army, Navy, Marine Corps, and Coast Guard…all contributing to our ability to continually drive costs down for all Members.

To apply for membership,[**click here**](http://imcomacademy.com/JSPVP/blog/about/jspvp-membership-2/)**.**

**What is the Joint Services Prime Vendor Program (JSPVP)?**

**A** - As part of the Installation Management Command’s Family and Morale, Welfare, and Recreation Business Operations Division, the Joint Service Prime Vendor Program (JSPVP) is a central non-appropriated fund (NAF) purchasing program that leverages the considerable buying power across the military services and delivers quality food and food related products at aggressively negotiated prices.

The JSPVP Prime Vendor contracts provide over $171M of food and food-related products annually for 1,745+ Nonappropriated-fund (NAF) business activities within the Army, Navy, Marine Corps, Coast Guard, Naval Exchange, Marine Exchange, Army Retirement Centers, Armed Forces Recreation Centers (AFRC) and other locations.